

Message Text

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PAGE 01 STATE 098788

67

ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 CIAE-00 COME-00 INR-10 LAB-06

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66611

DRAFTED BY: C. VAN DER BURGH: (558)

APPROVED BY: EB/OCA/REP:MWDONOVAN

RSTECHSCHULTE-TDAD/BEWT

PKRAMARIC-OEWTD/BEWT

HHEISS-BEWT/COMM

EB/EWT-SHAAS

EUR/SOV-JLCOLBERT

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P 132109Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW PRIORITY

UNCLAS STATE 098788

E.O. 11652: NA

TAGS: BFOL, UR

SUBJECT: HARRELSON RUBBER COMPANY

1. MR. WINKLER-PRINS, EXPORT MANAGER WILL BE IN MOSCOW MAY 20TH THROUGH MAY 22ND FOLLOWING THE INTERNATIONAL TIRE DEALERS AND RETREADERS TRADE FAIR IN ESSEN GERMANY. THE COMPANY HAS DEVELOPED SIMPLE SEMI-AUTOMATIC METHOD FOR RETREADING TIRES WITH PRECURED RUBBER. (NOTE: HRC IS A NEW DIRECT COMPETITOR TO BANDAG WHOM EMBASSY KNOWS WELL).

2. SUBJECT HAS WRITTEN AVTOPROMIMPORT, RZNOIMPORT, STANKOIMPORT AND TEKHMAHIMPORT CONCERNING THEIR INTEREST IN SOVIET MARKET, AND TO SECURE AN APPOINTMENT ON EITHER THE 21ST OR 22ND. TO DATE HRC HAS RECEIVED NO RESPONSE.

3. EMBASSY REQUESTED TO TRY AND SECURE APPOINTMENTS FOR MR. WINKLER-PRINS WITH FTOS. HE HAS BEEN ADVISED TO CONTACT DAVE SWARTZ ON ARRIVAL. DURING ESSEN TRADE FAIR
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WINKLER-PRINS WILL BE STAYING AT THE HANDELSHOF IN

ESSEN (MAY 14-20). RUSH

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